



Jordan – Crandus, P.A.

Mergers & Acquisitions Consultants
with Affiliate Offices Nationwide
1700 Rockville Pike, Ste. 400 Rockville, MD 20852 • 301-230-0034

BUYER PROFILE

Jordan – Crandus, P.A. has pledged that, prior to the release of any information regarding the Seller’s Business, the Buyer will sign a non-disclosure agreement, provide a personal and/or company financial statement, and provide a short overview of the Buyer’s objectives and personal history. **(ALL INFORMATION PROVIDED BY THE BUYER IS TREATED ABSOLUTELY CONFIDENTIAL.)**

Name: _____ **Address:** _____

City: _____ **State:** _____ **Zip:** _____

Company: _____ **Cell:** _____ **E-mail:** _____

Telephone (Business): _____ **Home:** _____

Acquisition Objectives: Retail Service Mfg. Dist. Trans Other

Special Business Interest:

Preferred Location: City, State, Area:

Acceptable Location:

Preferred Street or Shopping Center Location:

Size in Annual Sales \$ _____ Size in Market Territory: _____

Size in Immediate Physical Capacity: _____ Size in Developable Capacity: _____

Product Lines Required:

Licensing & Other:

What personal annual income will you require the Business to provide you? \$ _____

Are there other Investor Participants involved in your intended purchase of Business? Yes No

Please Explain:

Financial & Employment Objectives: The primary purpose of the acquisition is to provide employment? Yes No

The primary purpose of the acquisition is to provide a targeted return on investment? Yes No

The primary purpose of the acquisition is both for employment and return on investment? Yes No

What rate of return on investment have you targeted in % annual return on investment? % _____

How much of an investment are you prepared to initially consider: \$ _____

Do you have additional funds for unforeseen start up costs? Yes No What amount? \$ _____

Buyer Education, History & Skills:

Education: _____ Special Skills: _____

Business & Other Experience: _____



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NON-DISCLOSURE AGREEMENT

The undersigned Prospective Purchaser acknowledges and affirms that **Jordan – Crandus, P.A.** (CONSULTANT) has been the first to have referred and shown me certain Businesses and further acknowledges that should I, or any designee of mine, buy any such Business, the CONSULTANT Is the procuring cause for such action. Further, the undersigned acknowledges that the Consultant is the Seller's agent.

The undersigned agrees: (1) To keep all information, either oral or written, furnished by the CONSULTANT concerning certain Businesses confidential for a period of two (2) years; (2) To be kept confidential includes the provision of not disclosing to a third party or parties the fact that the Businesses have been or are available for sale; (3) To employ the information provided by the Consultant only for the purpose of considering the purchase of, the investment in, the exchange of, the merger of or the financing of the acquisition or merger of the Businesses; (4) Not to employ the information provided in a manner in which the CONSULTANT would not be considered to be the procuring cause of the anticipated transaction; (5) Not to circumvent CONSULTANT in any manner while in the pursuit of a transaction with the Seller; and (6) To return immediately all information and other materials provided to me, or my associates, by the Consultant. (The information to be returned will include all originals, copies and notes concerning the subject Business.)

This agreement is for the benefit of the CONSULTANT, Seller, and any other organization involved in the prospective sale. Whenever used, the singular number shall include the plural, the plural the singular, and the use of any gender shall include all genders.

This agreement shall be governed and construed under the laws of the State of Maryland and the venue shall be Montgomery County, MD, or other county at Consultant's discretion.

This agreement is legally binding with signatures received by FAX transmission.

THE CONSULTANT makes no representation to the accuracy of the information provided or any other information supplied, and is not responsible for any errors or omissions.

The undersigned hereby confirms receipt of a copy of this document and agrees to its terms.

Signed: **Jordan – Crandus, P.A.**

Print Name: Date:

Address:

City, State, Zip Code:

Phone Number:

IMPORTANT

The Signer hereby agrees, that in visiting any Business referred by the Consultant to the Buyer, either with or without a CONSULTANT Representative, under no circumstance will conversation with an employee, or third party, include remarks indicating the Business is for sale.



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FINANCIAL STATEMENT STRICTLY CONFIDENTIAL

Name

Address

City, State, Zip

The financial information given below is for the purpose of providing evidence of financial capacity to the Seller and Consultant in the Buyer’s pursuit of a Business acquisition. The Buyer hereby authorizes the consultant to make all inquiries deemed necessary to verify the accuracy of the financial statement, and to determine the creditworthiness of the Buyer. Initial to indicate approval: S.S. No.

ASSETS

Cash on hand and in banks	U.S. Government Securities
Accounts, Loans and Notes Receivable	Cash Surrender Value Life Insurance
Value of Business Owned	Other Stocks and Bonds
Real Estate	Automobiles
Household Furnishings & Personal Effects	
Other Assets (Itemize)	

TOTAL ASSETS

LIABILITIES AND NET WORTH

Notes Payable

Liens on Real Estate

Other Liabilities (Itemize)

TOTAL LIABILITIES

NET WORTH

SOURCE OF INCOME

Salary	Bonus and Commissions
Dividends and Interest	Other Income
Real Estate Income	

TOTAL INCOME

The undersigned certifies that this information provided herein is true and accurate.

Signature

Date
